

GRADE 10 MASTER BUSINESS STUDIES SCHEME OF WORK TERM 2

SCHOOL NAME.....TEACHER'S NAME.....

WK	LSN	STRAND	SUB-STRAND	LESSON LEARNING OUTCOMES	LEARNING EXPERIENCES	KEY INQUIRY QUESTIONS	LEARNING RESOURCES	ASSESSMENT METHODS	REF
1	1	Business and Its Environment	Types of Business Ownership Meaning of partnership	By the end of the lesson the learner should be able to: a. Define the term partnership b. Identify features and types of partnerships c. Work collaboratively with others on group projects	<ul style="list-style-type: none"> • Discuss and present on the meaning of partnership • Read case study on Sam and Wanjiku's hotel business • Search for information on types of partnerships 	What is a partnership business?	MASTER Business Studies Learner's Book pg. 73 Digital resources	<ul style="list-style-type: none"> • Case study analysis • Oral questions • Written exercises 	
	2	Business and Its Environment	Types of Business Ownership Formation of partnership	By the end of the lesson the learner should be able to : a. Describe the process of forming a partnership in Kenya b. Explain the contents of a partnership agreement c. Establish clear agreements when working with others	<ul style="list-style-type: none"> • Brainstorm the formation of partnership • Search for information on partnership agreements • Discuss contents like profit sharing ratio and partner roles 	What should be included in a partnership agreement?	<ul style="list-style-type: none"> • MASTER Business Studies Learner's Book pg. 75 • Sample partnership agreements • Internet access 	<ul style="list-style-type: none"> • Oral presentation • Written assignment • Group discussion 	
	3	Business and Its Environment	Types of Business Ownership Management of partnership	By the end of the lesson the learner should be able to : a. Explain how partnerships are managed b. Describe partner roles and decision-making processes c. Share responsibilities fairly when working in teams	<ul style="list-style-type: none"> • Search for information on management of partnerships • Discuss how partners share responsibilities • Present on partnership management structures 	How do partners share responsibilities in managing a business?	<ul style="list-style-type: none"> • MASTER Business Studies Learner's Book pg. 76 • Management structure charts • Reference materials 	<ul style="list-style-type: none"> • Oral questions • Written exercises • Peer assessment 	
	4	Business and Its Environment	Types of Business Ownership Sources of finance for partnership	By the end of the lesson the learner should be able to : a. Identify sources of finance for partnership b. Explain how partners can raise capital for the business c. Pool resources with others for common goals	<ul style="list-style-type: none"> • Search for information on sources of finance for partnership • Discuss partner contributions, bank loans and trade credit • Present on financing options for partnerships 	How do partnerships raise money compared to sole proprietorships?	<ul style="list-style-type: none"> • MASTER Business Studies Learner's Book pg. 77 • Finance source charts • Digital devices 	<ul style="list-style-type: none"> • Oral presentation • Written questions • Group discussion 	

	5	Business and Its Environment	Types of Business Ownership Advantages of partnership	By the end of the lesson the learner should be able to : a. Explain the advantages of partnership b. Analyse benefits such as shared responsibility and combined skills c. Value teamwork and collaboration in achieving goals	<ul style="list-style-type: none"> Brainstorm advantages of partnership Search for information on benefits of partnership Debate supporting partnership as a business form 	What are the benefits of starting a business with partners?	<ul style="list-style-type: none"> MASTER Business Studies Learner's Book pg. 78 Debate guidelines Reference materials 	<ul style="list-style-type: none"> Debate participation Oral questions Written assignment 	
2	1	Business and Its Environment	Types of Business Ownership Disadvantages of partnership	By the end of the lesson the learner should be able to : a. Explain the disadvantages of partnership b. Analyse challenges such as disagreements and shared profits c. Resolve conflicts amicably when working with others	<ul style="list-style-type: none"> Search for information on disadvantages of partnership Discuss challenges like unlimited liability and dependence on partners Complete debate on partnership 	What problems might arise when running a business with partners?	<ul style="list-style-type: none"> MASTER Business Studies Learner's Book pg. 79 Case studies on partnership disputes Debate materials 	<ul style="list-style-type: none"> Debate participation Written questions Peer assessment 	
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	3	Business and Its Environment	Types of Business Ownership Meaning of cooperative society	By the end of the lesson the learner should be able to : a. Define the term cooperative society b. Identify features of cooperative societies c. Join group activities that benefit all members	<ul style="list-style-type: none"> Read case study on Sesco village tea farmers cooperative Discuss and present on the meaning of cooperative society Search for information on features of cooperatives 	What is a cooperative society?	<ul style="list-style-type: none"> MASTER Business Studies Learner's Book pg. 80 Case study: Sesco village Digital resources 	<ul style="list-style-type: none"> Case study analysis Oral questions Written exercises 	
	4	Business and Its Environment	Types of Business Ownership Types of cooperative societies	By the end of the lesson the learner should be able to : a. Identify types of cooperative societies in Kenya b. Classify cooperatives as	<ul style="list-style-type: none"> Analyse mind map on types of cooperative societies Search for information on different types of cooperatives 	What types of cooperative societies exist in Kenya?	<ul style="list-style-type: none"> MASTER Business Studies Learner's Book pg. 82 Mind maps on cooperative types 	<ul style="list-style-type: none"> Classification exercise Oral presentation Written 	